

24 HOUR GAME PLAN

STEP 1

Invite 5-7 motivated people to your 1st presentation

When Inviting: Be Natural (Enthusiasm + Urgency = Great Results)

* Hello (Name)

"I just saw something I'm very interested in that Billionaires are endorsing. It may or may not be for you, However I'm having a few people over to take a look at it, and to meet (Expert). We're getting together at (Time/Location). Would you do me a favor and stop by?"

OR

* Hello (Name)

"I just saw something I'm very interested in that Billionaires are endorsing it, and trust me, I know you are going to want to hear about it! I'm having a few people over to take a look at it, and to meet (Expert). We're getting together at (Time/Location). Can you make it?"

If they ask questions:

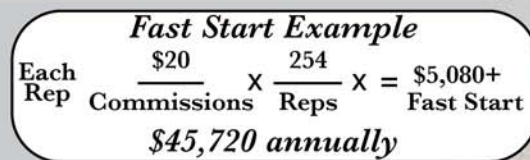
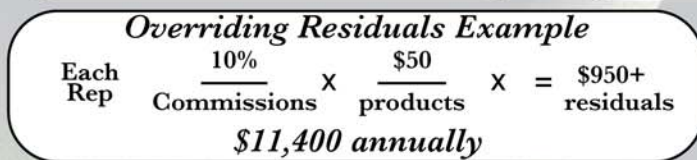
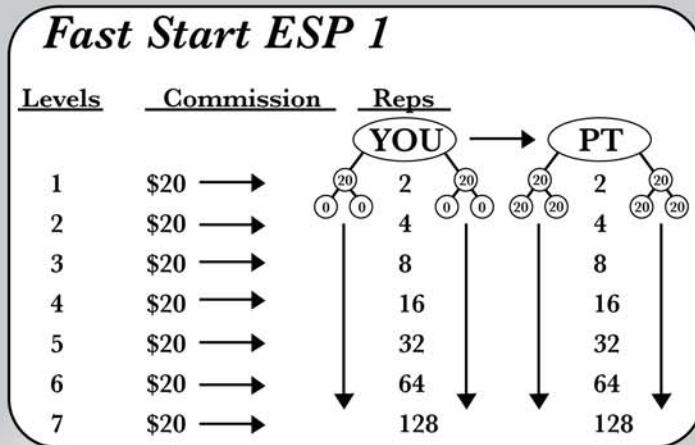
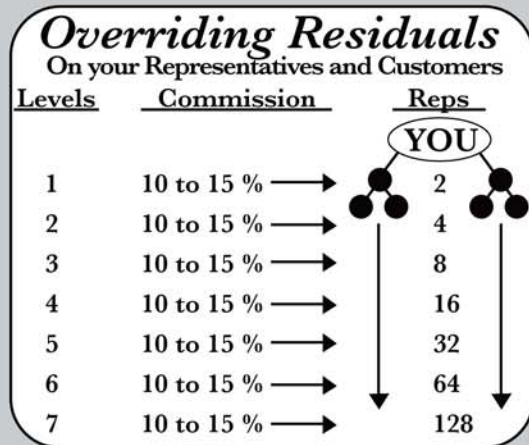
"I was just introduced to it myself so I'd rather not try to explain it. I can tell you this, it's a way to make alot of money and Billionaires are endorsing it. You really need to see this in the same way I did. Based on our relationship, would you do me a favor and stop by to take a look, meet (expert)?"

If they can't make it:

"When is the soonest we can get together?"

GOAL

1. Have prospects become Affiliates or customers from your presentations then become qualified one left team and one right team



- To receive fast start bonuses, Affiliates need to be ESP1 or higher

Your Initials Customers Sources:

1. Yourself (you become your own satisfied customer)
 2. Others (who are not interested in the opportunity or who have not yet joined Gano Excel)
- Call Gano Excel: (626) 338-8081
 - Website myganocafe.com/username

STEP 2

Repeat Step 1
Your 2nd Presentation

STEP 3

Repeat Step 2
Your 3rd Presentation