

Big Al Sheraton 4 points at LAX 3/9/09

How you can stay home with your children and still get a full time paycheck?
If you ever want to know how, give me a call and I will show you...meanwhile..... Let
get rid of some stress and take the kids to the park

Hey Larry, I just found out _____

How you can retire 5 years early at full pay _____

If you ever want to know how, give me a call.....meanwhile..... what do you think of the
housing market?

Hey Joe, I just found out _____

How you can work for two 2 weeks and get paid for 4,
If you ever want to know how, just give me a call....meanwhile.... when is your next
weekend off so we can go fishing?

Hey Carol. I just found out _____

How you can have a one week paid vacation every month

If you ever want to know how, just give me a call....meanwhile....Let's go to the mall
and do some shopping

They will say....wait ...wait tell me now...what is this?

This is when you get a best time and phone number and call them back

Or, do the 1 minute presentation followed by a three way call to your sponsor and up-
line

Stay at home Mom - Hey Kathy, I just found out _____

How you can make more money part time then your husband makes working full time?

If you ever want to know, just give me a call _____ meanwhile you want to go get some lunch and take in a movie?

ICE BREAKER 2

FIND LARGE GROUPS OF NEGATIVE PEOPLE. The good thing about negative people is you know exactly what they think. Why? They tell you.

Hey Joe

Are you married to you job and not being promoted.....

Have you ever considered doing something about it?

WOULD YOU LIKE TO DO SOMETHING ABOUT IT???????

NEGATIVE PEOPLE....HAVE A SECRET CODE FOR SAYING NO

Hey Mom, how do you feel today?

MOM says....my skin is dry, my knees hurt, I can't sleep, etc.....

WOULD YOU LIKE TO DO SOMETHING ABOUT IT?????????????

No ___ sleep, etc &... _____

WOULD YOU LIKE TO DO SOMETHING ABOUT IT?????????????

ask

Hey LarAll common sense leaves our brain and we become idiots.

We are unmotivated lazy losers. Our unconscious minds make the decision, not our thinking minds (the size of the hotel, the size of a pea).

People who don't learn the skill.....negative people
Put off delayed learning the skills.....TV watchers. Computer gamers, etc.

In a year or two, they will be upset. Will look for someone to blame for their own failure.

And you say..."I told you so!"

IT IS ABOUT SKILLS
KNOWING WHICH DIRECTION WILL PAY OFF
SO PUT THE RIGHT EFFORT IN THE CORRECT DIRECTION

STOP FAKING IT!!!!!!

MAKE THE DECISION TO DO THE SKILLS
LEARN THE WAY TO WORK THE BUSINESS AND MAKE MONEY AT IT!

EFFORT WE PUT IN THE CORRECT DIRECTION DETERMINES OUR FUTURE

WE START BY CHANGING THE SEQUENCE OF WORDS !!!!!!!!!!!

QUESTIONS

1. ARE YOU MARRIED TO YOUR JOB OR ARE YOU OPEN MINDED
2. HAVE YOU FOUND THE JOB OPPORTUNITY THAT WILL TAKE CARE OF YOU AND YOUR FAMILY FOR THE REST OF YOUR LIVES?

ANSWER

WHEN YOU WANT TO START LOOKING, GIVE ME A CALL

Note: NEVER GIVE A PRESENTATION UNLESS THEY ASK FOR IT!!!!!!

ICE BREAKERS:

BAD EXAMPLE:

Hey Joe, I have something that I know you would enjoy and give you better health and you can earn some extra money.

INSTEAD WE WANT

- Rejection free
- Never high pressure or embarrassment
- High chance of success

EXAMPLE:

I JUST FOUND OUT _____

- Curiosity !!!!! speaks to our unconscious mind, not the thinking mind.
- It is a Big motivator
- Goes to the sub-conscious mind, this is important

I JUST FOUND OUT.....(FILL IN THE BLANK)

How you can get an extra pay check each month, each week, etc.

Hey Joe, I just found out _____

How to fire your boss and start your own business

If you ever want to know, I will be glad to tell you how.....meanwhilehow is this working 10 hours a day and no overtime pay working for you?

Hey Mary, I just found out and Mary responds like this???

I am under Dr.s care, you kids spend more time with me when you know I don't feel good, I just don't like to change things.....

You....then change the subject and move to another subject...she is saying NO

ICE BREAKER 3

What are your biggest __CAREER_____problems?
FINANCIAL,
FAMILY

WOULD YOU LIKE TO DO SOMETHING ABOUT IT?

WAITRESS.... What are your biggest problems with working graveyard shift?

NURSE..what is your biggest problem with working 12 hour shifts?

AUTO MECHANIC...What is your biggest problem with your hours?

I just found out_____

How you can earn extra money part time and make more than you make full
time.....if you ever want to know how...just give me a
call.....meanwhile.....lets go get a bite to eat

What are your two biggest two health problems.....skin problems....career
problems...shift problems

I JUST FOUND OUT-----

ICE BREAKER

Someone asks you what do you do for work....
I show people how to make money

OH REALLY????

Give a 1 minute presentation and follow up with a 3 way phone call with sponsor

What do you do for a living....

I show people how to get a extra paycheck every month.

Oh really?

What do you do for a living.

I sell a killer immune drink system so nothing takes you out.. It tunes up you body and your bank account!

Oh really!

Ask three or four people what they do for a living and then they will in turn ask you what you do.....

There are two types of people...ones who have young looking skin
And then there are those who are wrinkling as we speak.....

THERE ARE TWO TYPES OF PEOPLE...ONES WHO WILL TAKE ANTIOXIDENTS
NOW OR CHEMO LATER.....

THERE ARE TWO TYPES OF PEOPLE....THOSE THAT WILL STAY HOME AND MAKE
LOTS OF MONEY OR THOSE THAT WILL TRAVEL THE 405 FREEWAY
EVERYDAY TO LOS ANGELES TO BUY A CASE OF CHAPSTICK BECAUSE
THEY ARE WORKING AND KISSING THEIR BOSS'S BUTT'S

REMEMBER

“MAGIC SEQUENCE OF WORDS”
AND KEEP IT SIMPLE